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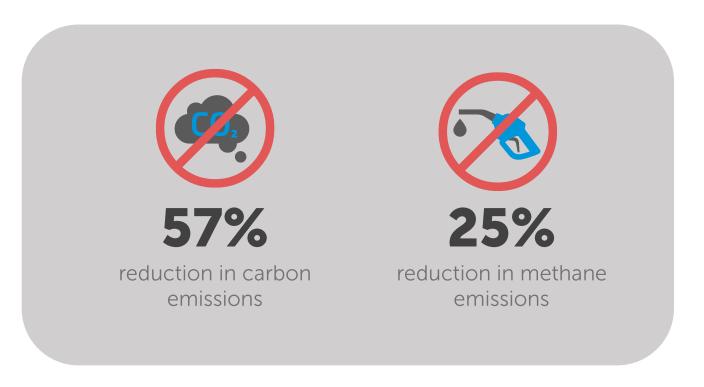
Program Overview



Smart Charging Infrastructure Pilot Program

Since 2019, Virginia has made great strides in their sustainability efforts. With their goal to produce 100% of it's electricity from carbon-free sources by 2050, Virginia has also focused on ensuring that charging infrastructure keeps pace with electric vehicle (EV) adoption.

That's why in October of 2020, Dominion Energy Virginia, the state's largest electric utility, announced through a Sustainability and Corporate Responsibility report, how the company was planning to transform how they serve their customers and communities for the greater good. The report covers Dominion Energy's initiatives across a range of areas from safety, to diversity, employee benefits and environmental management.



Dominion Energy Virginia is <u>investing heavily in renewables</u> such as solar and wind, along with no—and low carbon sources of energy to support them, and intensifying their focus on innovation.

As part of their initiatives, they also launched their <u>Smart Charging Infrastructure Pilot Program (SCIP)</u> to provide incentives and rebates to help cover the cost of smart EV charging infrastructure purchases and installation.

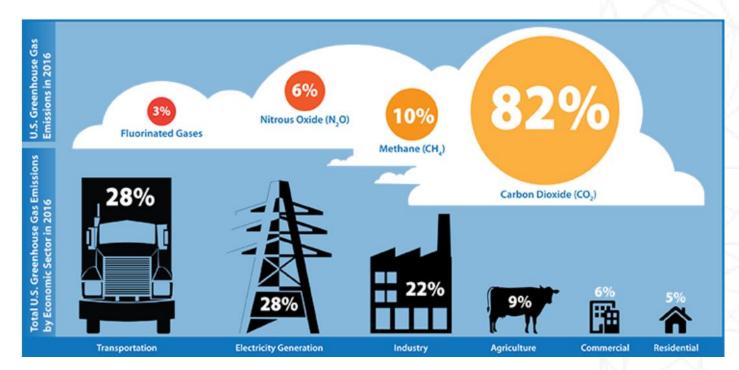


The SCIP program is specifically aimed to help workplaces install electric vehicle charging infrastructure necessary to support existing EV drivers and the growing number of EV adoption across the state of Virginia. So, if you're a business or commercial property interested in adding EV charging stations to your property, how can you take advantage of this valuable incentive program?

Why Should You Participate?



Future-Proof Your Property

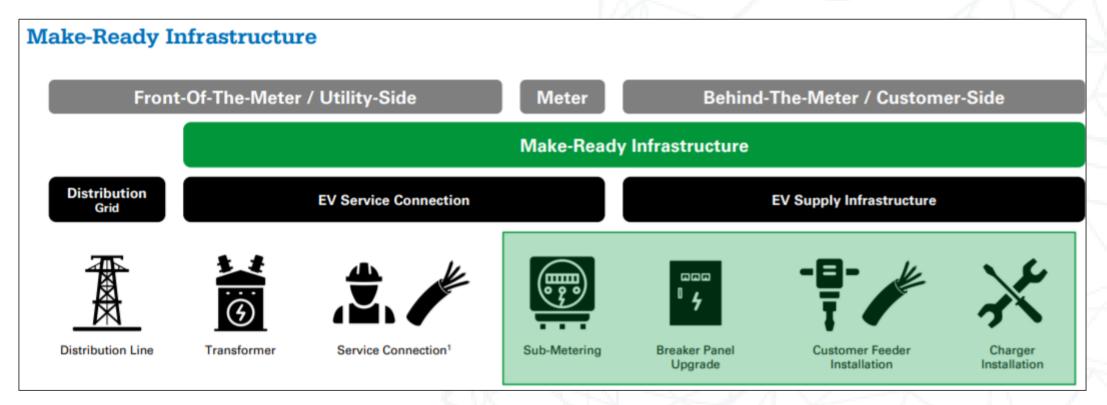


Electrifying transportation is accelerating and 2021 could be the beginning of mass EV adoption. By driving electric vehicles, you'll be reducing a variety of harmful pollutants and greenhouse gas (GHG) emissions that are emitted through tailpipes from conventional vehicles.

Sources of GHG Emissions in the U.S. by Sector from SEIA.

However, with increased use of EVs, there is a need for more electric vehicle infrastructure. That's why, to meet the growing demand for EVs, state legislators and utilities are working to promote their use through financial rebates and incentives.

EV incentives are an effective tool to accelerate the electrification of the transportation market, drive down prices, support domestic manufacturers and workers, and reduce harmful pollution—they are also structured to ensure programs are effective, efficient and equitable.



*<u>Dominion Energy Virginia:</u> This includes service connection upgrades between the local substation and transformer and electric vehicle (EV) supply infrastructure between the meter and service panel.

With Dominion Energy Virginia's SCIP Program, non-residential customers are eligible for incentives to help cover the costs of <u>"make-ready" infrastructure</u>, hardware, and installation, supporting EV adoption.

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Workplace



Attract and Retain Employees

Most EV drivers charge their vehicles at home, but there is increasing interest in availability of workplace charging options. Workplace charging provides a great opportunity to increase EV adoption—and there are also a range of benefits for workplaces that install EV Charging infrastructure, such as:

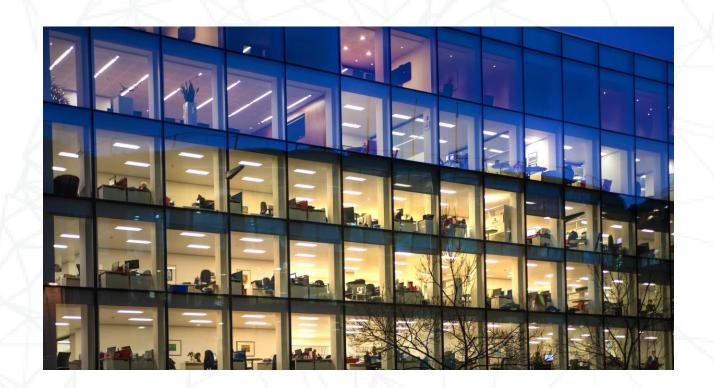
Benefits of Workplace Charging

- Supporting sustainability efforts and social responsibility
- Providing a valuable amenity to employees
- Encouraging EV Adoption
- Gaining leadership in Energy and Environmental design (LEED) points

Your organization could play an important role in expanding Virginia's EV charging network. Workplaces are ideal candidates as site hosts and provide a critical service to EV drivers. Companies considering offering workplace charging can develop a workplace charging policy, which includes safety, etiquette, time limits, parking requirements, fees, enforcement and answers to frequently asked questions.

With proper workplace charging implementation, employers can help increase the convenience and affordability of driving electric from their employees. Workplace charging can also help attract and retain a cutting-edge workforce and demonstrate leadership in adopting advanced technologies.

So, whether you're a business, a private entity, or an organization, electric vehicles are becoming the future of transportation and businesses who aren't taking the leap forward are going to be left behind.



Rebate Amounts for Businesses



Why Should You Participate?

The program's rebates reduce upfront costs for charging infrastructure and EV charging equipment to help you become a charging station site host. The rebates for infrastructure, EV chargers and network fees range from \$13,700 to more than \$50,000 per project, depending on the number of charging stations. However, they vary depending on the level of charging and necessary make-ready infrastructure at your site.

| ltem | Workplace |
|---|--------------|
| Utility Infrastructure (per charger) | \$- |
| Customer Infrastructure (per charger) | \$9,000 |
| Network Fee (per charger) | \$2,000 |
| Equipment (per charger) | \$2,700 |
| Chargers per Site | Max = 10 |
| Program Limit | 400 Stations |

March 23, 2021 Update: Multi-Family communities and publicly available fast charging was also included but is currently fully subscribed. DCFC and Multi-Family applications will be added to Dominion Energy's program waitlist and will let customers know about incentive opportunities as they



A ten-year \$51.1M program to accelerate EV Adoption



Receive up to \$13,700 - \$50,000 per project



Max 10 chargers per site

EV Charging Station Options



Qualified Vendors Under the Program

Although there are thousands of EV charging stations across the U.S., offering different types of capabilities, Dominion Energy Virginia has identified qualified electric vehicle supply equipment (EVSE) vendors, like EV Connect, to support the SCIP program. Customers who are interested in participating in the SCIP program must select from the qualified vendor list for both Network Administration and Hardware.



We've certified ABB, BTCPower, and EV Box which qualify under the SCIP Program. All stations are powered by our management software with 24/7 customer support.

EV Connect simplifies the set-up, management, and optimization of EV charging stations for site hosts and drivers. Because our software is an open network platform, the EV Connect network is built around an open-standards-based network platform that provides charging station operators and users the ability to customize and manage their networks, giving site hosts the option to change hardware in the future, if needed.

As an approved network provider under the program, we've certified multiple stations that qualify under the SCIP program to help you meet the growing demand for EV charging stations for your customers, and employees.



How to Apply for the SCIP Program



Become a Dominion Energy SCIP Champion

Dominion Energy Virginia offers their customers an easy way to learn about EV charging infrastructure and receive rebates for qualifying equipment and installation. Here's how you can apply for the SCIP program:



1. Register to the Program

Register through the web-based portal and provide general customer and site information.



2. Submit Program Forms

Submit site plan (If applicable) and consult your project with a qualified contractor.



3. Confirm Participation Approval in the Application Portal



4. Install Charging Station

Determine Your Goals—There are multiple reasons to add EV charging stations to your parking lot. Before you begin your project, consider who will use the EV charging stations.

Identify A Qualified Installer—Before you begin your project, identify a qualified installer or contractor, whom, have experience with EV charging.

Permitting—Many incentive programs require you to have your permit prior to reimbursement. Your installer or contractor can also help guide you on obtaining a permit.

Procure Equipment—Place your order for the equipment and software solution. Remember that many incentive programs require reporting. As part of the SCIP program, you will need to grant Dominion Energy Virginia access to your utilization data.

Installation Occurs—Work with your contractor to ensure charging station installation will be completed according to local code requirements.



5. Verify Project Completion

Provide permit verifications, share site photos of completed charging stations, provide copies of installation, equipment, and network paid receipts/invoices (note: line item details), and provide verification of network connectivity report.



6. Receive Payment

EV Charging Is A Necessity



Qualify and Save Today with Dominion's Rebates

Dominion Energy Virginia business customers can capitalize on the growing demand for electric vehicle charging stations in Virginia. With the SCIP rebate program, you can receive a rebate for each networked charger you install for your customers, employees, tenants, or your own vehicle fleets.

Contact EV Connect today to find out if you're qualified for <u>Dominion Energy Virginia's SCIP Program.</u>

About EV Connect

EV Connect is on a mission to build a better planet by enabling electricity as a transportation fuel. Through its innovative and open charging cloud platform, EV Connect simplifies the set-up, management, and optimization of charging services with premium customer support, from installation to the driver experience. EV Connect guides companies of all sizes in managing networks of chargers and delivers a seamless EV charging experience that empowers drivers.

Established in 2010, EV Connect customers include Avista Utilities, Love's Travel Stops, Verizon, Marriott, Hilton, Western Digital, ADP, New York Power Authority, and numerous municipalities. Years of Experience

10K+ Stations Managed

100K+ Customers Served

30M+ Electric Miles Provided

> Serving Industry Leaders
Around the World













verizon[/]

